# Commercial HVAC Instant Discounts Program

MidAmerican Energy and Alliant Energy partner with distributors to offer instant discounts to commercial and industrial customers on qualifying HVAC equipment at the point of sale. Qualifying customers or installing contractors must make their purchase from a participating distributor. The discount is deducted from the purchase price.

## Heat Pumps

<table>
<thead>
<tr>
<th>Equipment</th>
<th>Specifications</th>
<th>Minimum Customer Discount</th>
</tr>
</thead>
</table>
| Ductless Split Heat Pump Systems | Single Phase <65,000 Btuh | >17.0 SEER2  
≥11.9 EER2  
≥10.0 HSPF2 | $300 per unit |
| Air Source Heat Pump            | Single Phase <65,000 Btuh | ≥15.2 - <17 SEER2  
≥11.9 EER2  
≥8.1 HSPF2 | $225 per unit |
|                                  | Single Phase <65,000 Btuh | ≥17.0 SEER2  
≥11.9 EER2  
≥8.1 HSPF2 | $375 per unit |
|                                  | Three Phase <65,000 Btuh | ≥16 - <18 SEER  
≥11.2 EER  
≥9 HSPF | $225 per unit |
|                                  | Three Phase <65,000 Btuh | ≥18 SEER  
≥11.2 EER  
≥9 HSPF | $375 per unit |
|                                  | ≥65,000 - <135,000 Btuh | ≥15.0 IEER  
≥10.8 EER  
≥3.6 COP | $150 per ton |
|                                  | ≥135,000 - <240,000 Btuh | ≥14.5 IEER  
≥10.4 EER  
≥3.5 COP | $150 per ton |
|                                  | ≥240,000 - <760,000 Btuh | ≥13.5 IEER  
≥9.3 EER  
≥3.4 COP | $150 per ton |
| Geothermal Heat Pumps (GLHP Tested Values) | ≥17 EERFL & ≥3.6 COPFL | $900 per unit |
|                                  | ≥20 EERFL & ≥4.0 COPFL | $1,200 per unit |
| Desuperheater                    |                | $112.50 per unit |
| Package Terminal Heat Pumps      | <8,000 Btuh    | 12.6 EER  
COP 3.5 | $75 per ton |
|                                  | 8,000-9,999 Btuh | 12.1 EER  
COP 3.5 | |
|                                  | 10,000-11,999 Btuh | 11.4 EER  
COP 3.3 | |
|                                  | 12,000-13,999 Btuh | 10.7 EER  
COP 3.1 | |
|                                  | ≥14,000 Btuh    | 10.4 EER  
COP 3.1 | |

## Standard Units

<table>
<thead>
<tr>
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</tr>
</thead>
</table>
| Central Air Conditioner       | Single Phase <65,000 Btuh | ≥15.2 - <17 SEER2  
≥11.9 EER2  
≥8.1 HSPF2 | $150 per unit |
| Three Phase <65,000 Btuh      | ≥17 SEER2  
≥11.9 EER2  
≥8.1 HSPF2 | $300 per unit |
| Package Terminal Air Conditioners | < 8,000 Btuh | 12.6 EER | $75 per ton |
|                               | 8,000-9,999 Btuh | 12.1 EER | |
|                               | 10,000-11,999 Btuh | 11.4 EER | |
|                               | 12,000-13,999 Btuh | 10.7 EER | |
|                               | ≥14,000 Btuh | 10.4 EER | |
| Large Central Air Conditioner | ≥65,000 - <135,000 Btuh | IEER ≥16  
EER ≥10.0 | $90 per ton |
|                               | ≥135,000 - <240,000 Btuh | IEER ≥15.5  
EER ≥10.8 | |
|                               | ≥240,000 - <760,000 Btuh | IEER ≥14.5  
EER ≥9.8 | |
| Natural Gas Furnace           | AFUE ≥95%  
≤225,000 Btuhr | $1.80 per 1000 Btuhr input rating |
| Natural Gas Boiler            | AFUE ≥90%  
<300 MMBtuhr | $375 per unit |
| Efficient Boiler ET ≥90%      | ≥300-2,500 MMBtuhr | $1.50 per 1 MBtuhr input rating |

## Heat Pump Water Heaters

<table>
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<tr>
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<th>Minimum Customer Discount</th>
</tr>
</thead>
<tbody>
<tr>
<td>C&amp;I Water Heaters 240 Volt</td>
<td>≤55 Gallons ≥2.1 UEF</td>
<td>$225.00 per unit</td>
</tr>
<tr>
<td></td>
<td>&gt;55 - ≤120 Gallons ≥3.3 UEF</td>
<td>$112.50 per unit</td>
</tr>
</tbody>
</table>

Eligibility based on cooling capacity.