



2020 Program Feature Updates - Nonresidential Portfolio

Priority #1 – Maximize the number of nonresidential customers eligible to participate in the Nonresidential Energy Efficiency Portfolio.

Priority #2 – Extend program funding for as long as is reasonable within a calendar year to avoid enrollment curtailment within the Portfolio.

The revised Nonresidential Program Guidelines below will be announced and become effective on July 15, 2019 and will apply to projects submitted by nonresidential customers with 2020 or later completion dates.

Program	Category	Description of update and/or decision factors for update
Nonresidential Portfolio <ul style="list-style-type: none"> • Include Nonresidential Prescriptive Rebates, Small Business Energy Solutions, Custom Solutions, Commercial New Construction and Agriculture Solutions 	Incentives	ANNUAL INCENTIVE LIMITS PER CUSTOMER TAX ID NUMBER <ul style="list-style-type: none"> • Electric Customers – each customer Tax ID number is limited to \$250,000 in total incentives from the Nonresidential Portfolio per calendar year • Natural Gas Customers - each customer Tax ID number is limited to \$25,000 in total incentives from the Nonresidential Portfolio per calendar year
Nonresidential Prescriptive Rebates and Agricultural Prescriptive Rebates	Incentives	INCENTIVE LIMITS PER PROJECT <ul style="list-style-type: none"> • Electric Customers – maximum of \$25,000 incentive per project • Gas Customers – maximum of \$2,500 incentive per project
Custom Solutions	Incentives	INCENTIVE MAXIMUMS PER PROJECT <ul style="list-style-type: none"> • Electric Customers – maximum of \$100,000 incentive per project • Natural Gas Customers – maximum of \$10,000 incentive per project
Custom Solutions	Incentives	INCENTIVE CHANGES BETWEEN CRIP AND FINAL VERIFICATION <ul style="list-style-type: none"> • Final incentive amount will be paid at original estimate listed in the Custom Incentive Rebate Proposal (CRIP) contract and will not increase irrespective of actual savings • If a project results in fewer actual savings (kW, kWh, therms) than the proposal, the incentive will be based upon the actual savings, not the original estimate
Custom Solutions	Metering requirements	ADJUST METERING INCENTIVE THRESHOLD <ul style="list-style-type: none"> • Raise from \$27,000 to \$50,000 for non-process equipment projects • Keep at \$27,000 for process-related equipment



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Custom Solutions	Payback limit	SETTING UPPER PAYBACK LIMIT <ul style="list-style-type: none"> Upper payback limited to 15 years
Custom Solutions	Project deadlines	SETTING A FIRM PROJECT DEADLINE TO ENSURE INCENTIVE <ul style="list-style-type: none"> Customer has six months after the CRIP is signed to complete the project Complete = completion form and all invoices submitted, ready for payment
Custom Solution	Program requirements	LIGHTING REQUIREMENTS UPDATED <ul style="list-style-type: none"> All lighting must be DLC or ENERGY STAR qualified Certain specialty LED products that are not tested and certified by the DLC or ENERGY STAR are exempt from this requirement. Examples include: <ul style="list-style-type: none"> LED fixtures designed for high temperature or hazardous duty environments Explosion and shatter proof LED fixtures Specialty LED fixtures for stage/theater lighting LED fixtures with specialty designs for light output, such as designs restricting lighting wavelength for agricultural applications, or no-UV lighting
Custom Solutions	Industrial New Construction	INCENTIVE LIMITS PER PROJECT <ul style="list-style-type: none"> Electric Customers – maximum of \$100,000 incentive per project (Natural gas customers are not eligible for Industrial New Construction incentives) Subject to the annual incentive limits
Custom Solutions	Retrocommissioning (RCx)	ELIMINATE COMPONENT
Custom Solutions	Feasibility Studies	INCENTIVE LIMITS PER STUDY <ul style="list-style-type: none"> Total study cost reimbursement is up to 50% of the study costs with a maximum of \$7,500 after the study has been completed. No additional study incentive after implementation other than applicable Custom or Prescriptive Rebates. Subject to the per project and annual incentive limits



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Custom Solutions	Find-n-Fix	INCENTIVE CAPS Subject to the per project and annual incentive limits
Custom Solutions	Strategic Energy Management (SEM)	TENTATIVE PLAN Dependent upon Custom Solutions participation and available funding, tentatively plan for recruitment Q1-2 of 2020 with the cohort sessions starting in Q3 of 2020
Commercial New Construction	Incentives	INCENTIVE LIMIT PER PROJECT Electric Customers – maximum of \$100,000 incentive per project (Natural gas customers are not eligible for Commercial New Construction program) <ul style="list-style-type: none"> If a project results in fewer actual savings (kW or kWh) than the proposal, the incentive will be based upon the actual savings Subject to the annual incentive limits
Small Business Energy Solutions (SBES direct lighting and refrigeration program)	Incentives	FUNDS TO BE SET QUARTERLY Incentive budget will be released quarterly to manage the entire year
Small Business Energy Solutions (SBES direct lighting and refrigeration program)	Incentives	INCENTIVE CHANGES BETWEEN APPROVAL AND FINAL VERIFICATION <ul style="list-style-type: none"> Final incentive amount will be paid at the pre-approved estimate and will not increase irrespective of actual savings If a project results in fewer actual savings (kW, kWh) than the proposal, the incentive will be based upon the actual savings
Small Business Energy Solutions (SBES direct lighting and refrigeration program)	Projects	DEADLINES AND RESERVATIONS <ul style="list-style-type: none"> Contractors have 90 days to complete each project Complete = project completed, final paperwork on hand and ready for payment All projects must be completed by December 15 Reservation waitlists will be maintained if projects exceed quarterly funding; these projects will be considered for the next quarter One contractor can only reserve two projects on the reservation waitlist (project can be lighting or refrigeration, but either are counted as one project)